

# ORGANIZATION:

Bloomington Theatre and Art Center

## General Information

In approximately 100 words, please explain what your organization does and how it served the community in your most recently completed Fiscal Year.

BTAC makes professional art programming of a very high quality accessible to people of all ages and backgrounds in Bloomington and the greater Twin Cities metro. We also launch and help develop our region's performing and visual artists at all career stages. Our core disciplines are theatre and visual arts. We produce professional theater productions and exhibitions in the Center for the Arts; deliver a wide range of arts classes and workshops for all ages and abilities here and in public schools, senior centers, and other settings; and increasingly, facilitate public art and creative placemaking.

How many performances did your group do in your most recently completed Fiscal Year?

146

How many people attended performances by your group last year?

35,487

## Income Information

Performance Fees (i.e. fees paid to hire your group)

0

Membership Fees/Dues

12,567

Class Tuition

275,626

Admissions/Ticket Sales

857,117

Other earned Income including net revenue from fundraisers (list below, or attach list)

1) Concessions

26,446

2) Gift shop and gallery sales commissions

28,099

3) Other (including box office services)

16,887

Sub-total Earned Income

1,216,742

City of Bloomington Funding

78,352

Individual Contributions

138,351

Corporations, Foundations & Businesses

69,747

Government (non-Bloomington only)

141,458

Sub-total Grants & Contributions

427,908

Total Income: (Earned Income + Grants & Contributions)

1,644,650

**Expense Information**

City of Bloomington Facility Fees	71,732
Employee Wages/Salaries/Benefits	589,534
Contractors and Artist Fees	432,480
Materials/Supplies/Equipment	197,970
Other Expenses (list below, or attach list)	
1) See attached list of functional expenses	338,255
2)	
3)	
<b>TOTAL EXPENSES</b>	<b>1,629,971</b>

**Budget Information**

Net Gain or Loss (Total Income—Total Expenses)	14,679
What percent of your budget is spent on administration?	9%
What percent of your budget is spent on fundraising?	6%

**Additional Notes**

If necessary, include additional information needed to clarify specific line items in this report in the space provided below.

In addition to the number of theater performances stated above (146), BTAC provided numerous artist talks, panel discussions, and demonstrations. These are in addition to (1) tuition-based arts classes for which we processed 1,433 adult and 557 child registrations; (2) outreach activities (including art classes outside the Center for the Arts), which served approximately 3,300 adults and children and (3) 14 gallery exhibitions that generated approximately 55,000 visits.

The income and expense information above excludes in-kind support/expense of \$286,048 (as reported on our audited financial statements).